

## Cristina Arias Fuentes

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### OBJECTIVE

Seeking employment opportunities with a fast-paced team oriented organization the encourages professional growth while maintaining production standards through quality assurance within the organizations budgetary guidelines.

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### EDUCATION

<b>Chile University, Santiago, Chile</b> FACULTY OF AGRONOMIC SCIENCES Master of Science in Agronomy	2006-2007
<b>Chile University, Santiago, Chile</b> FACULTY OF AGRONOMIC SCIENCES Agriculture Engineering	2000 -2005

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### RELEVANT COURSEWORK

Agricultural Enterprise Management, Agricultural Development, Animal Husbandry Management, Crop Production, Evergreen Fruit Trees, Advances in Pomology and Viticulture, Weed Control, Fruit Crop Entomology, Fruit Crop Pathology , Soil Management Basics, Non-Traditional Fruit Trees and Bushes, Strategic Management in Horticultural Agroindustry, Growth Hormones and Regulators, Technical English ,Fruit Postharvest Management, Nematology, Plant Propagation, Irrigation Systems & Wine Grape Growing.  
University of Delaware English Language Institute (ELI) Evening English Program. USA. Basic HACCP Training for the Food Industry, University of Florida (UF). Fundamentals of Supervision and Management at Eastern Florida State College. Private applicator Florida pesticide license.

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### EMPLOYMENT

#### **Fishkill Farms**

#### **Farm Production Manager NY**

May 2017 to October 2018

- Coordinating with Harvest, Vegetables, Orchard, Packing and Markets Supervisors, Facilities Manager and Business Owners on all aspects of the farm, especially to aid in the regular, reliable and predictable production of crops requested by others.
- Estimating, based on field observations and calendars, what produce is likely to be in inventory for the next week to month, and in what quantity
- Managing a detailed and well-planned crop schedule for year-round production of fresh and storage crops
- Participating in and directing staff in the timely completion of necessary tasks (hand weeding, irrigation, installing trellises, etc)
- Maintaining a disciplined and well-paced work environment
- Managing field fertility, including the taking of soil samples, deciphering results and acting upon data
- Managing our Organic Certification with NOFA-NY, Northeast Organic Farming Association And Red Tomato-IPM Institute of North America

-Maintaining detailed field records, and spreadsheets to track production

**Parabel USA Inc.**

**Farm Manager – Fellsmere Farms**

Oct 2016 to May 2017

- Coordinate with supervisors all daily, weekly and monthly activities.
- Directs and coordinates worker activities, such as inoculation, irrigation, chemical application, harvesting, payroll, and recordkeeping.
- Coordinates growing activities with those of engineering, equipment maintenance, processing, research, accounting, construction and other related departments.
- Records information, such as production, farm management practices, and prepares agricultural and operational reports.
- Purchases machinery, equipment, and supplies, fertilizer, and chemicals.
- Hires, discharges, transfers, and promotes workers, enforces safety regulations, and interprets policies.
- Maintaining a knowledge of pests and diseases and an understanding of how they spread and how to treat them.
- Responsible for employee locating, training, and supervision.
- Manage the farm within consent conditions.
- Work within best practice environmental guidelines

**B & W Quality Growers, Inc**

**Watercress Farm Manager Assistant – Northern Operations**

Dec 2013- September 2016

- Coordinate with Farm Manager, Growers and supervisors all weekly and monthly activities.
- Work with employees in order to coordinate daily and weekly activities.
- Conduct monthly training sessions in coordination with supervisor.
- Accurately assess employee’s performance requiring evaluation as assigned.
- Supervise and correct all process in planting, weed control, pest control, fertilizations, irrigation, monitoring, harvesting and miscellaneous activities.
- Communicate with harvesting and packing house supervisors concerning quality and conditions of product.
- Provide a daily report of irrigation, pest management, nutrient deficiencies and daily activities.
- Responsible to keep all paper work in order in a daily basis.
- Oversee all inspections and responsible to maintain and correct all the workers and food safety regulations (HACCP and GLOBALG.A.P).
- Expected to perform the essential duties and responsibilities in a safe manner and according to the standard set by B & W.
- Supervises Growers and Supervisors of watercress, monitors need for training and development and advises on Hiring, Discipline and Terminations.

**The Oppenheimer Group, PA.**

Dec 2010- Nov 2013

Toughkenamon, PA. USA

Agronomist - Quality control specialist.

- Inspects both domestic and imported fresh fruits and vegetables on arrival and periodically afterwards to ensure compliance with established USDA standards; as well, adhering to company policies and procedures over 100 varieties of produce from more than 20 different countries.
- Ensure that all incoming and outgoing product meets strict quality standards: Identify quality or temperature problems in shipments, identify inferior product, Monitor quality of product in storage, identify problems to minimize losses, provide timely and clear communication, maintain constant communication and working relationships with warehouse employees, Collaborate and consult with buyers and customers, advise buyers of deteriorating quality in storage, Uphold safety rules and regulations and Assist buyers in their day to day functions.

**Jac Vandenberg – PSA, Produce Services of America, Inc.**

January – May 2010

Chilean fruit season. East and West Coast, USA.

Agronomist - Quality control specialist.

Ensure that all incoming and outgoing produce meets strict quality and conditions standards.

Monitoring condition of produce in short and long storage.

**Fruit technology node Atacama, ASOEX, INNOVA, CORFO**

September 2008 – August 2009

3<sup>th</sup> Region Atacama, Chile

Growers Coordinator

Improvement of productivity and employee performance through an efficient Human Resource Management.

Practices Monitor progress of objectives that affect the quality and level of services provided and the program's success. Administer, direct, and review agriculture program area(s) to meet organizational objectives and goals.

**Association of Growers and Exporters**

September 2008 – September 2009

**of Table Grape. APAC A. G. , 3<sup>th</sup> Region Atacama, Chile**

Growers Coordinator

Supervise and manage the overall performance of staff in the department. Responsible for the growth and increase in the organizations' finances and earnings. Attend meetings and conferences relating to products, livestock and agricultural practices to represent the Commonwealth. Develop and manage budgets that may include grants and federal funds.

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**RELATED EXPERIENCE**

**Sociedad Agricola La Hornilla**

Summer 2008

Eucaliptus Farm, Linderos. R.M. CHILE

Packing Manager and table grape harvest supervisor.

**David Del Curto S.A**

Summer 2008

Kalinka Packing House, Calera de Tango and Fatima Packing House, Paine, R.M. CHILE.

Table Grapes Packing House Supervisor.

**Sociedad Agricola La Hornilla**

Summer 2007

Santa Victoria Farm, Paine. R.M. CHILE

Farm Operation Supervisor and Packing House Manager - Table Grapes.

**INIA LA PLATINA, PROYECT FDI – 2003 R.M, Chile**

Summer 2006

Internship: Accomplishment of analysis of peaches post-harvest and selection of varieties orientated to satisfying the consumer.

**INDAP ÁREA SAN BERNARDO, R.M, Chile**

Summer 2005

Internship: Advices to Small Growers and evaluation of agriculture projects.

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## SUMMARY OF STRENGTHS

- Work effectively and efficiently in a team environment and relate well to others.
- A positive attitude will not differentiate you from the crowd. A good attitude is expected of every employee. My strength is my flexibility to handle change
- Multi-task oriented and organized
- Ability to contribute ideas on how to expand and diversify the operation
- I've acquired during my education is good analytical and planning skills. This has always benefited me to set goals and try to achieve them. But at the same time, I'm driven by the thoughts of success.
- I am a quick learner. I have great problem-solving skills and am willing to learn new things to get the job done.
- Ability to show initiative and commitment to the company's goals.
- Ability to organize and prioritize work and meet deadlines.
- Comprehension of applicable workplace health and safety regulations
- Strong commitment to performance and productivity. Using the highest level of quality at all times.
- Experience with food safety (GAP and HACCP), and worker safety laws.
- Working knowledge of Microsoft Excel, Word and Outlook.
- Bi-lingual (English/Spanish).
- USA permanent resident.