

# Adrian A. Alvarez

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## Knowledge

- Ability to work in diverse teams, while working toward a common goal.
- Ability to lead the field Department and access fields on a daily basis for harvest estimates.
- Developed an effective way to increase yields in Broccolini.
- Developed a 90% plus efficiency rate on Broccolini harvest estimates.
- Ability to determine the days to harvest in Broccoli, Broccolini and Caulilini a type of Asian Cauliflower.
- Knowledgeable in the Mexico region of San Luis due to Broccolini being harvested there from Nov-Apr.
- Able to adapt to different working conditions and environments quickly and efficiently.
- Highly motivated, organized, and dedicated to being a great worker.
- Bilingual (Spanish).
- Proficient in Microsoft Office- (Excel, Word, Outlook), and JDE PeopleSoft.
- Ability to communicate positively under various environments and meet deadlines in a timely manner.

## Work Experience

**Mann Packing/Del Monte Foods:** Salinas, CA.

**June 2018-April 2019**

### **Field Office Operations:**

- Updated the prior day's harvest totals in the correct lots for various crops to verify the totals were accurate.
- Create Accounts Payable Invoice batches for Broccoli and Broccolini harvester's weekly numbers based on contracted prices, with correct ranch lots, product harvested, and within vendor payment terms.
- Managed monthly inventory for the Broccoli and Broccolini field supervisors and the field department.
- Research, reconcile, and resolve problems associated with invoice discrepancies.
- Investigate and solve a variety of internal and external inquiries concerning received product.
- Provide logistic solutions.
- Provide carton and totes to maintain an inventory.
- Reported daily harvesting updates for Broccoli and Broccolini based on sales.
- Verified and reported the next days harvesting demand for Broccolini.
- Assisted sales and marketing with field tours with prospective customers and or sales staff.

**Mann Packing/Del Monte Foods:** Salinas, CA.

**August 2015-May 2018**

### **Broccolini/ Caulilini Field Supervisor/:**

- Daily walk and cover of approximately 50-100 acres of Broccolini to give 3 week projections and determine harvest estimates on multiple ranch locations.
- Developed a pinching technique for Broccolini.
- Communicated daily with the ranch manager and harvesting foreman's to ensure the quality of the days harvests.
- Assisted with Caulilini harvesting and estimates during the winter months in the Salinas Valley.
- Created weekly pinching trials in Broccolini to see how the current weather was affecting the plants.

**Carmel Valley Ranch:** Carmel Valley, CA.

**January 2010-August 2015**

### **Golf Teaching Professional/ Golf Apparel:**

- Opened and prepared the golf shop for the days clients.
- Assisted with golf tournaments for the NCGA and the club's members and guest.
- Developed junior golfers through the Golf Academy and assisted in golf lessons and clinics.
- Researched ways to improve revenue for the golf course.
- Managed monthly golf apparel, golf equipment, and coded new products.

## Education

**Bachelors of Arts, (2005-2006) (2019-2021)**

Emphasis: Sociology Studies

San Jose State

1 Washington Square

San Jose, CA 95192

Expected graduation date: 2021

**Associates of Arts, 2001-2004**

Emphasis: Transfer Studies

Hartnell College

411 Central Avenue

Salinas, Ca 93901

Graduation year: 2004