

Philip Goularte

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Summary

Experienced Ag Operations professional who excels at guiding and supporting cross-functional teams both internally and externally to successfully complete business objectives.

Strengths

Team Building / Leadership

Quality Management / Customer service

Process / Continuous Improvement

Complex Problem Solving / Creative Thinking

Financials / Accounting / Cost Accounting

Project Management

Experience

Grower, Monterey Mushrooms, Morgan Hill, Feb 17 – current

- Farm “General Manager On Duty” during weekend production
- Responsible for phase I composting yard producing 500 tons of selective mushroom compost weekly
- Manage all raw product inventory and crop record keeping, reporting, and KPI’s
- Create and maintain growing budgets, manage department spend

Supply Chain Manager, George Chiala Farms, Hollister, Jun 15 – Jan 17

- Responsible for raw commodity receiving, procurement, warehouses, and distribution across multiple production facilities
- Developed tools to measure and reported on the effectiveness of departmental activities and operations
- Established budgets, cycle counts, and implemented PPV reporting, KPI’s
- Managed labor costs, personnel productivity, inventory levels, data accuracy and stocking strategies
- Improved receiving and inventory SOP’s to facilitate timely and accurate processing of A/P functions

Senior Buyer - High Use, Dole Fresh Vegetables, Monterey, Dec 14 – May 15

- Purchase all primary and secondary packaging for Dole Berry West and Fresh Pack (commodity) Operations at Dole
- First six months reduced packaging material spend \$4.5M annually, on track to reach \$6M by 09/15
- Recognized for my leadership and teamwork by way of appointment to Dole’s Innovation and Commercialization Team
- Refined month end packaging counts and working with IT dept., streamlined PPV reporting
- Supervised 6 buyers and managed \$120M annual packaging budget

General Manager, Stargazer Packaging, Hollister, CA, Dec 12 - Nov 14

- Oversaw daily operations and 25 employees
- Allocated budgeted resources, managed operational costs, strategized long term direction of the company
- Engaged key and targeted customers to establish new business and customer base
- Maintained quality customer service by establishing and enforcing organization standards
- Directed employees and delegated administrative tasks

Purchasing Manager, River Ranch Fresh Foods, Salinas, CA, May 08 – Aug 12

- Responsible for all field pack and value added packaging inventories at River Ranch
- Reduced packaging spend by \$1M or 5% by improving yields / contract negotiation
- Reported inventory related financial metrics and commentary at both period and fiscal YE
- Managed a team of 4 inventory supervisors and 10 associates

Cost Accountant / Plant Production Analyst, River Ranch Fresh Foods, Salinas, CA, Aug 05 – May 08

- Prepared annual plant budgets and monitored standard variances
- Implemented an inventory control process enabling real-time system reporting and yield analysis
- Reduced costs by identifying key drivers, finding alternative raw materials, and increasing yields
- Presided over period end inventory counts and EOY audits with 3rd party auditors

Education

BA Business Management Economics (Accounting Concentration), June 2004, University of California at Santa Cruz
Teachers Assistant – Managerial Cost Accounting – UCSC Spring Quarter 2003

Additional Skills

Advanced Microsoft Office abilities
Intermediate Spanish speaker