

**Phillip DeBord**

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A highly competent and results-driven Business Professional with over 20 years of successful experience in operations, sales/marketing, administration, and finance. Proven record providing high-level, systematic standards of performance by building, managing, and leading productive teams within quality control/inspection, manufacturing, and non-profit service/product organizations. Outstanding analytical and organizational skills with ability to identify, research, analyze, and resolve complex problems through well-developed listening skills and entrepreneurial spirit. Expertise includes:

- \* Strategic Planning
- \* Financial Forecasting/Budget Allocation
- \* Sales / Marketing
- \* Quality Assurance/Management
- \* Contract Negotiations
- \* Key Account Management
- \* Packaging/Warehousing
- \* Labor / Manpower Planning
- \* Recruitment, Training,/Development
- \* Critical Problem Resolution

**Professional Experience:**

Envirogen Technologies  
Rancho Cucamonga, Ca.  
*Field Service Technician*

2014 - 2016

- Operate and maintain ion exchange filtration units
- sampling and testing of water
- trouble shooting and repairs
- documentation and reports
- customer service and training

Falcon Trading Co. - Watsonville, Ca. 2010 - 2014

Q.A. Tech

Inspection, grading and documentation of plant products, processes and methods from raw to finished product

Mann Packing - Salinas, Ca. 2005 - 2009

Quality Assurance Supervisor:

- \* Auditing of Production Operations & Paperwork
- \* Pest Control Program
- \* Managing QA Techs & Training
- \* Sanitation
- \* Food Safety
- \* Other Duties

Q.A. Tech III 2005 - 2005

Inspection, grading and documentation of plant products, processes and methods from raw to finished product.

BASIC VEGETABLE PRODUCTS - King City, CA 1998 - 2004

WASTE WATER OPERATOR

Handle all operation and maintenance functions of a plant water/by-products including water wells and intake water distribution systems. Oversee the maintenance and repair of water/by-products separation and disposal systems, Dissolved Air Flootation Systems (DAF), de-water, and settable solid waste systems. Manage and maintain lift/chemical, feed/vacuum pumps, chlorinators, boilers, and cooling towers. Supervise chemicals, receiving, movement, handling use, and recycling.

- \* Prepare and maintain daily and hourly system logs while performing chemical drawdown.
- \* Collect water samples and conduct analysis to determine element breakdown and quality results for city water systems.
- \* Troubleshoot department operation flaws and develop/implement effective changes and/or repairs.
- \* Mentor employees during training and development period.

ST. VINCENT DePaul THRIFT STORE - Salinas, CA 1995-1997

#### STORE MANAGER

Directed daily operations for major not-for-profit charitable organization including distribution, marketing, shipping/receiving, security/loss prevention, public relations, administration, and human resources.

- \* Oversaw monthly and annual revenue goals and conducted P/L analysis while providing guidance and support to store personnel to ensure adherence to short and long-term plans.
- \* Recruited and trained store personnel, enforced company policies, and oversaw working hours/manpower planning.
- \* Managed cash handling, banking, loss prevention, safety, merchandising, and reviewed donated goods.

QUALITY FIRST CONSULTANTS - Salinas, CA 1990-1995

#### DIRECTOR/OPERATOR

Oversaw entire operations of quality control inspection service. Acquired significant experience in quality assurance, management, and

consulting by obtaining contracts with organizations of various magnitudes and different products.

\* Performed all aspects of inspection, grading, and documentation of

flat pack lettuce and specialty items/mixes.

\* Ensured appropriate packaging, handling, and shipping practices.

Education:

SOUTH MONTEREY COUNTY FIRE PROTECTION DISTRICT

Volunteer Firefighter - Company 86 Station 2

CPR - Certification

EMS First Responder - Certification

EMT - Certification

Highway Safety Training - Certification

Utility Emergencies Response - Certification

WMD Response 01 - Certification

Class B firefighter drivers license - (Air Brakes & Tanker endorsement)

MONTEREY INSTITUTE OF TOUCH - Carmel Valley, CA

Certification, Massage Therapy; Reiki Master/Teacher

U.C. Davis /SAN FRANCISCO COLLEGE OF MORTUARY SCIENCE - San Francisco, CA

Bachelor of Science, Biology

HARTNELL COLLEGE - Salinas, CA

Associate of Science, Biology