

NICOLAS TOMICIC

I am a bilingual Agricultural Engineer with expertise and experience in multiple elements of the fruit import/export/domestic industry including quality control, logistical operations, receiving, shipping, processing, purchasing and Sales Manager assistance. I have a personal drive for professional growth in the field of fruit production and sales.

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Education

Pontificia Universidad Catolica De Chile

Degree in Agricultural Engineering

2002-2007, graduated with distinction.

University of CA at Los Angeles (UCLA)

English for Business Language Acquisition

Certificate, 2011.

Additional online Courses

Universidad del Desarrollo, Chile & Stanford, CA

Real Leadership: Leading from the Experience.

Strategy: Instead of Competing, Innovation.

Skills & Attributes

-Knowledge base in statistics, plant biology, physiology and economic.

-Bilingual (English and Spanish).

-Strong analytical, problem solving, and strategic-thinking skills.

-Advanced Excel skills (macros, pivot tables, complex functions, etc.)

-Proficient in Famous, Faceforward, Word, Power point and Microsoft related programs.

-Excellent interpersonal and people skills.

-Team player with a positive and friendly demeanor.

Quality Control and Logistics Manager

Vincent Zaninovich and Sons. (VBZ Grapes)

April 2011- March 2019, Delano, CA, USA.

- Data analysis regarding price, volume, fields and customers compiled into reports that were delivered directly to the VBZ president. Used MO, Famous and Faceforward softwares, comparing past, actual and projecting upcoming seasons.
- Segregation of fields and products according to quality/condition.
- Report updates and information to multiple stakeholders regarding quality control measures and status of shipping and receiving.
- Visit growers, supervise shifts at VBZ packing plant.
- Accompany customers, and special guests to explore VBZ property, showing grapes in the VBZ fields and in VBZ cold storage.
- Direct contact with buyers to coordinate purchasing schedules and share quality condition and variety as well as availability.

Assistant Purchase Manager at Five Diamond C.S.

Aug. 2010- Dec. 2010, Delano, CA, USA.

- Supported purchasing manager by visiting grape and stone fruit growers in CA to explore export/import potential.
- Placed the purchase orders on Famous and sent export documentation.

Warehouse Manager at Hortifrut Import.

Oct. 2009- May. 2010, Dallas, TX, USA.

- Managed receipt of blueberries, strawberries, raspberries and blackberries, from HF Chile, HF Mexico, HF Argentina and/or Growers Naturipe Farms (USA).
- Processed arrivals by air or land for distribution to other company warehouses (Miami/Philadelphia/Oxnard) or Texas customers.
- Segregated products according to quality/condition for sales orders created by Naturipe (HF product seller in the U.S.).
- Inventory management/accounting.

Other Activities & Interests

- Member of the National Beach Volleyball Circuit,
- Member of the Chilean Volleyball National Team, 6 years.
- Captain of the volleyball team at the Pontificia Universidad Catolica de Chile.

Intern at:

- David del Curto S.A. Fruit Export Company. Assistant Agricultural Engineer (2008).
- Agrosuper S.A. Food Export Company, Assistant Agricultural Engineer (2006).

Fruit Inspector at Produce Service of America, Jan. 2009- May 2009. Philadelphia, PA, USA.

- Inspection of fruit arrived at the Philadelphia's port, Fruit from Chile, New Zealand, Mexico, Israel and Spain.
- Species inspected: grape, apple, pear, blueberries, plums, peaches, nectarines, apricot, tangerine, persimmon and avocado.

Assistant Comercial Manager at David del Curto. March 2008- July. 2008, Santiago, RM, Chile

- Supported management in the planning of commercial fruit sales and Board presentations. The planning was done according to species, variety, production/sales schedule, market country/customer/supermarket), kind of sale, packaging, transportation (air/sea), quality, treatment, etc.
- Attended daily meetings with DDC commercial manager.
- Prepared detailed reports and estimates for the Board meetings.
- Receive information from Commercial Manager and created a projection of the sales for 5 years, in preparation for new ownership.
- Prioritized high-pressure deadlines.
- Used Excel, MS Word, Outlook and Power Point.