

GARY CHRISTENSEN

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EDUCATION

California State University, Monterey Bay **May 2019**
Bachelor's Degree, Business Administration, Concentration: Agribusiness GPA 3.4

Front Range Community College, Westminster, CO **December 2011**
Associate of Arts Degree GPA 3.2

AWARDS

SAS Business Analytics Joint Certificate

Awarded for background in SAS software, and maintaining a GPA over 3.0 in the following courses:

Information Systems for Decision Making, Operations Management, Supply Chain Management, and Agribusiness Trading and Risk Management

Tanimura Family Foundation Scholarship

Awarded for an educational concentration in agribusiness and, maintaining a GPA over 3.0

Army Commendation Medal

Received for exemplary military service during deployment to Iraq.

Army Achievement Medal

Received for completion of critical missions in Iraq.

INTERNSHIP EXPERIENCE

Tanimura & Antle **Sales Internship**
June 2017 – August 2017

- Utilized Microsoft Suite, I-trade and AS400 to verify fulfillment and pricing of products
- Verified quantities on shipped orders
- Daily pricing and ordering
- Data entry
- Assisted marketing team

WORK EXPERINENCE

Trader Joe's Grocery Store **Section Leader/Crew Member**
August 2015 – Present

- Forecast the inventory needs of multiple departments to ensure successful operation and profitability. (approximately 30% of store revenue)
- Daily management of multiple departments though time management, prioritization of tasks and critical thinking to consistently improve operations
- Monitor quality of product
- Communicate departmental needs to senior management

**Natural Grocer's by Vitamin Cottage
September 2013 – May 2015**

Manager (Multiple Departments)

- Responsible for business operations in absence of store level manager
- Forecast inventory needs to ensure successful operation and profitability of multiple departments (approximately 20% of store revenue)
- Utilize SAP and other EDI driven systems to fulfill store needs
- Communicated with distributors and sales representatives to increase sales through promotional activities
- Developed, planned, and exceeded departmental monthly, quarterly, and annual sales plans and goals
- Prioritized and planned daily schedule for staff allocation, ordering and customer service needs

**Alfalfa's Marketplace
March 2012 – September 2013**

Departmental Manager

- Responsible for all aspects of dairy department (approximately 10% of store revenue).
- Forecasted inventory needs to ensure profitability of the department.
- Vouched invoices for payment by accounting department.
- Calculated and set price margins for hundreds of departmental products
- Effectively communicated and cultivated vendor and distributor relations.

**Trader Joe's Grocery Store
March 2007- November 2009**

Crew Member

- Assisted in the training of newly hired associates.
- Promoted sales with knowledge about company products.
- Operated, maintained cash register.

**U.S. Army
April 2003 to January 2007**

Construction Equipment Operator

- Adapted to fast paced, everchanging environment and surroundings to complete missions
- Demonstrated a high level of leadership and teamwork throughout service.
- Motivated throughout tours of duty to complete assignments and manage assignments.
- Coordinated with other units through teamwork to accomplish lengthy missions.
- Highly developed discipline and commitment levels to accomplish assigned tasks

