

NICOLAS TOMICIC

Nicolastomicic@gmail.com (661) 709-5903

Los Angeles, CA.

To whom it may concern,

I am an Agriculture Engineer with 13 years of experience in the organic and conventional fruit industry. For the last 10 years I have been working in the US, and before that in Chile, where I was born and raised.

I am writing to express my interest in the Sales Coordinator position at Gem Pack Berries LLC. My experience aligns well with your company as I have worked in the following roles:

- Export business in Chile, David del Curto, in the Sales Department.
- Import business in Dallas, TX, **Hortifruit Import (Naturipe Farms)**, working with organic and conventional blueberries, blackberries, strawberries and raspberries, importing from Chile, Mexico and Argentina principally.
- Purchasing fruit from California and Washington for Centro America at Five Diamonds CS.
- The last 8 years I have been working at VBZ Grapes. VBZ is an organic/conventional domestic/export business in Delano California. In 2018 over 600,000 cs of organic grapes were grown and packed for VBZ, almost 4 MM in total.

As a Quality and Logistics Manager at VBZ I was in direct contact with domestic and export customers planning loads each week depending on varieties and availability. I was in charge of the Australian program and phytosanitary export documentation as well.

I reported daily to John Zaninovich, president of VBZ Grapes and Sales Director, about prices and volume per fields/customers/varieties/package/quality, to keep supplying our customers in the most efficient way, coordinating with field production manager, and maintaining our sales requirements for customers. Reports were done using Famous and Faceforward software. In this role I excelled by being proactive, composed, flexible and organized.

I'm located in Los Angeles since the family who owned Vincent Zaninovich and Sons decided to close the company.

My experience over the last 10 years has given me a strong foundation in the farming and agriculture industry and I believe my skills interests and abilities would translate well to work I can do for your company in the berry industry. I look forward to speaking with you more about the Sales Coordinator position.

Thanks for your consideration.

Sincerely,
Nicolas Tomicic