

MARC CEVALLOS

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To Whom It May Concern:

Having demonstrated success in the role of Category Manager/ or Sourcing manager with more than 20 years- of foodservice/produce experience. I now seek to leverage my wide-ranging skills and insights in support of a forward-thinking and initiatives to the growth of your company . In addition to perusing the enclosed resume, I hope you will read on and consider the value and insight –I can bring to the organization.

Maximizing overall profit and loss performance as well as creating revenue sourcing initiatives characterizes my areas of expertise. Throughout my career, I have earned a track record of success in managing all areas of business.

Representative samples of my achievements include:

- Promoted to category manager due to extensive knowledge of regional procurement.
- Honored as master merchant 6 times- as top purchasing performer
- Developed, sourced , and launched new products by leveraging financial initiatives

I have the distinction of being a management professional who possesses the experience, capabilities, and judgment for propelling a company upward to the next level of success. Additionally, I am effective in resolving any deficiencies and enabling the company to prosper and thrive to drive business forward. As a high achiever who is highly skilled in visualizing and executing a plan, I do whatever it takes to deliver.

On a more personal note, I welcome new challenges and am undaunted by obstacles. My leadership style can be described as hands-on and decisive, yet flexible. I value and expect creative thinking, teamwork, performance and commitment.

Allow me the opportunity to discuss with you how I can deliver the same kinds of results as mentioned above, on behalf of your organization. Please get in touch with me at your earliest convenience so that we can set up a meeting.

Sincerely,

Marc Cevallos