

**Joseph Manning,
Sunderland, MA
(413) 218-9867**

Dear Hiring Manager,

In response to your career posting on blueskysearch.com, I am sending this letter to apply for the Senior Produce Sales Representative position at your company and am very interested to learn more about this opportunity. I believe my 23 years of sales and buying experience (retail, wholesale, and vendor) combined with my knowledge of supply chain will be an asset in achieving and exceeding your company goals.

I have built strong business relationships over my career and know how to go out and acquire new business. As I spent the majority of my time working independently in my last role as a vendor analyst in the C&S Wholesale buying office, I have a proven track record of being driven and self-motivated. My experience in retail as well as wholesale has allowed me to target sales strategies and adapt to customer's needs. Additionally, I have a strong understanding of supply chain and have relationships with a number of carriers nationally.

If you have any questions, you can contact me at the telephone number listed above or email me at jmann2979@yahoo.com.

Thank you for your consideration and time and I look forward to hearing from you.

Sincerely,

Joseph Manning