

June 24, 2019
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To Whom This May Concern:

My name is Gary Christensen. I am applying for the Supply Chain Management position at Vilmorin North America. My work experience consists of previous departmental management, and a sales internship. Additionally, I have achieved my Bachelor of Science Degree in Business Administration.

I have previously served as an intern in the Summer of 2017. During my time with Tanimura and Antle, I performed a variety of tasks while serving on the food service sales team. My tasks included adjusting prices, verified quantities on orders, and entered data for fill rates, communicating with other account managers and assisted the food service sales team. I also assisted in setting up marketing events and participation in field tours. This experience has provided relevant experience in the agriculture industry.

The concentration of my degree is Agribusiness. I have proven my ability to examine, interpret, and make conclusions with given data. I have exhibited understanding of quantitative analysis in supply chain management, operations management, and risk analysis. forecasting, statistical analysis, and project management were a few of the main concepts I have learned at CSUMB. All these skills were put into use during my final project. We forecasted timelines, examined profitability, discovered constraints, and made recommendations to our client to improve the organization.

Additionally, in my current occupation I write departmental orders for Trader Joe's grocery store. Throughout my career path as a grocer, I have successfully been a buyer and supervisor for various grocery stores in the natural foods industry. As a buyer, I ordered perishable products from many distributors to maximize sales, while always maintaining cost of goods sold for my departments. While working for different retailers I have effectively adapted to utilizing a variety of databases for ordering products. Additionally, as a department manager, I was responsible for all aspects of the business in the absence of store level management. My experience also includes service in the United States Army. From my military service I have proven commitment, integrity, and discipline. I adapted to rapidly changing environments, and always completed the mission regardless of the circumstances. During my deployments, I was awarded the Army Commendation Medal, and Army Achievement Medal for outstanding military service

I believe the combination of my experience, and education I will be an asset to Vilmorin. To schedule a meeting to discuss this position further my email address is christensen.gary.w@gmail.com or you can contact me by phone at, 831-224-7257. Thank you for time and consideration.

Sincerely,

Gary Christensen

