

6/5/19

Bonduelle/Ready Pac
4401 Foxdale St.
Irwindale, Ca. 91706

Daniel Hermstad
185 Fall Creek Dr.
Felton, Ca. 95018

Dear Hiring Manager,

I am writing to express my great interest in the Agricultural Development Manager position with Bonduelle Fresh Americas/Ready Pac Foods. From Pea fields in Guatemala to the deserts of Mexico I have 7+ years of experience developing growers and products to meet the demanding conditions of the fresh produce marketplace. This wealth of experience and background puts me in an excellent position to succeed in the offered role.

While at Jacobs Farm Del Cabo I spent the great majority of my time working with growers to get their projects, and/or crops, off the ground as I was involved in all aspects of (new) grower operations including field planning and preparation, crop production and management, harvest, packing and logistics. Additionally, I spent significant time working with our company plant breeding program to develop varieties suitable to our specific sites. This work entailed working closely with the breeding department and brought me a working knowledge of plant breeding fundamentals as well as various relations within the seed industry. I used standard project management tools to move our new grower projects through our development pipeline and served as the primary contact and manager of this work. Throughout this time I served as the commodity manager for the company's tomato line.

In addition to the above I have demonstrated success working in an operational capacity using project management tools to achieve product objectives. During my time at the Community Agroecology Network I developed and honed my project management skillset while working on international agricultural development projects. We often had to execute quickly on project tasks in order to meet deadlines and achieve project milestones. Having the proper tools and systems in place made this possible. I have further developed my project and product management skills while working as an Operations Manager at Apple. The speed the company moved at required managing project schedules and resources quickly, effectively and efficiently.

The present opening with Bonduelle/Ready Pac is a strong fit for the background and skills I bring to the table and would offer me the opportunity to return to the agriculture industry where I am most interested in working.

Please do not hesitate to reach out if you have any questions or would like any further info.

Best Regards,
Dan Hermstad